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Kim Grattan Fairbairn

PROFESSIONAL PROFILE

- **Development Manager**
- **Design Manager**
- **Lead Designer**
- **Studio/ Office Manager**
- **Quality Control Manager**
- **Cost Control Manager**

Kim Fairbairn is a multi-skilled and qualified professional architect with a passion for design and commercial development management. He has been working as both a development manager and as an architect, leading the interface between the professional team and developer ensuring that a feasible and financially viable proposition resulted from all the projects tasked with. As a skilled designer he is able to impart great value into the process from concept to completion whilst being acutely aware of cost sensitivities and for implementing project specific strategies to ensure no cost over runs and also being creatively involved in value engineering processes. He is well versed in ensuring that quality assurance programs are conceived as part of the initial contract between employer and contractor and implemented until close out. He is accustomed to managing large professional teams and the interface between them, the employer, the contractor and various subcontractors.

He possesses a highly developed level of competency for creative design output through unique ability to create narratives from which architectural design is manifest and expressed as a unified illustration of the story. With this ability, client presentations are persuasive and often enchanting whilst being rational, logical and responsive to cost sensitivity in content. He possesses excellent coordination skills ensuring seamless deliverables from the team at all stages of project timeline utilising his strategic insights, negotiation skills and forecasting abilities.

With his ability for commercial developments direction and as in his often played role of joint principal agent, he creates a climate for value engineered quality design solutions through intimate and extensive knowledge of project direction and accomplishes profitable results from projects utilising key success attributes gained in large scale developments. He is Skilled in commercial negotiations and has ability to direct large teams and possesses excellent coordination abilities ensuring seamless delivery from the team at all stages of project timeline, through strategic thinking insights and techniques.

His interpersonal skills and leadership attributes within the office or studio environment are a rare combination of a creative and analytical approach, whilst performing proficiently with focus when

under pressure. This is underscored by an ability to translate and ensure execution of the ideas of all role players into built form within budget and time constraints. Has a no nonsense "hands-on" approach to the entire project from inception to completion and is an effective leader with a friendly personality. He has a natural tendency for marketing and communicates easily and effectively with clients and colleagues.

PERSONAL DETAILS

Date of birth	1 November 1961
Nationality	South African
Languages	English Afrikaans
Driver's license	Code 08 South Africa
Marital status	Divorced
Availability	Immediate
Certificates	All qualifications and tax clearance certificates presented upon request

References

Client: Corporate

Eris Property Group (Pty)
Ltd.
Billy Forssman
+27 83 625 8809
bforssman@eris.co.za

Client: Private

Keymacx
Fritz van Graan
+27 82 568 8421
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Contractor

WBHO Construction (Pty)
Ltd.
Paul Foley
+27 83 300 4719
paulf@wbho.co.za

Project Manager

Metrum Project Management
Sven Retzlaff
+27 82 453 3474
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Quantity Surveyor

BWR Quantity Surveyors
Mark Raubenheimer
+27 83 456 7432
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Structural Engineer

Bigen Africa
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Mechanical Engineer

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Electrical Engineer

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Interior Designer

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Character

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Friend
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EDUCATION DETAILS

B.Arch; University of Kwa-Zulu Natal, Durban, South Africa 1987

PROFESSIONAL AFFILIATIONS



SOUTH AFRICAN
COUNCIL
for the
ARCHITECTURAL
PROFESSION

SACAP 7560

South African Council for the Architectural Profession



SAIA 7503

South African Institute for Architects, Corporate Member



GIFA

Gauteng Institute for Architects



GBCSA

Green Building Council of South Africa Member



GREEN STAR SA - Green Star SA Accredited Professional

CAREER AWARDS

- **South African Property Association Overall Winner:**
Wesbank / FNB Head Office; Best Development in South Africa, 2009.
- **International Property Awards Best Office Development, Europe and Africa 2009:**
FNB/ Wesbank Office Development.
- **South African Property Association Best Office Development in South Africa:**
Wesbank/FNB Head Office 2009.
- **Mail and Guardian Green Award; Best Working Environment:**
FNB/ Wesbank Office Development 2009.
- **Consulting Engineers South Africa, Commendation for Engineering Excellence:**
WesBank/FNB Head Office 2008.
- **Southern African Institute of Steel Construction, Steel Awards:**
First Direct Call Centre, Randburg, 2004 | AEL Head Office, Modderfontein 2004 | Unity Grandstand, Wanderers Cricket Stadium, Illovo 1992.

EXPERIENCE

NAME OF FIRM	Fairbairn Architecture [Johannesburg]
DESIGNATION	Director Founder
PERIOD OF WORK	March 2004 - Present

COMPANY PROFILE SYNOPSIS:

A Commercial Development Concern: Office, Residential, Industrial and Leisure. The company is managed and operated wholly by the founder who acquires, produces and oversees all required business functions. The practice relies on the outsourcing of key staff with core competencies and/or Joint venture activities to produce obligatory outputs.

KEY ROLES & ACCOUNTABILITIES:

Lead Designer | Design Manager | Design Development Manager | Quality Assurance Manager | Office/ Studio Manager | Resources Manager | Business Development

- **LEAD DESIGNER:** Responsible for the designing and execution of projects pertaining to the development of sustainable and cost sensitive design solutions within the paradigm of cultural values which are expressed architecturally in an innovative and contemporary manner. This is accomplished via strategic employment of a narrative/story, being mythical or factual or both, and written specifically for each project, which furthermore is illustrated and expressed by the building itself.
- **DESIGN MANAGER:** Displays a hands-on approach as a Lead Designer and/or Project Captain, and conducts sound Strategic Project Planning, as well as Scenario Forecasting.

Regularly operates as a Joint Principal Agent in conjunction with the Project Manager. Additionally directs all disciplines and professionals within the operation, whilst proficiently providing expert input varying from chairing of all Design Co-ordination Meetings to specific Contractual Input and thereby ensuring reliable Quality Control and Closure Procedures.

- **QUALITY ASSURANCE MANAGER:** Possesses a sound acumen of Construction Technologies and on Site Experience throughout close involvement in the construction of more than 500 000 sqm of built form within stringent time constraints. Plays an instrumental role in conducting accurate communications with colleagues and confident liaisons with clientele, within set reporting structures.
- **ARCHITECTURAL COMPETITION WON, LEAD DESIGNER:** New Head Office for FNB HomeLoans and Wesbank, Johannesburg [including the Urban Design Framework for the Jerusalem Site, Fairland]
- **PAPERS:** Dancing to the Bass; The Architecture of Kim Fairbairn | Rosenheim University, Munich | Sustainability; The Fairland Project. A case study | Limpopo Institute for Architects | 80/20: The anxieties and contradictions surrounding Embodied Energy Content | Fachofschule University, Salzburg | SABISA National Conference | SA Institute of Valuers Summit | SSI Environmental Conference | Mayoral Summit Johannesburg.
- **SELECTED WORKS:** (Gross Building Areas Quoted) Bellavista School Campus Plan, Melrose [6000 sqm] | Holiday Inn Rustenburg [8500sqm] | Fly Inn Hotel, Boksburg [9000sqm] | FNB HomeLoans and WesBank Head Office [160000 sqm] | Felapeng Inclusionary Housing Development [36000 sqm] | Spectramed Head Office, Bedfordview [8000 sqm] | Newsclip Head Office, Constantia [3200 sqm] | The District; Sectional Title Offices, Sunninghill [7500 sqm] | North Road Apartments, Dunkeld [9000 sqm] | Investec Offices Refurbishment [6000 sqm] | GA Agencies Warehousing and Offices, Linbro [2000 sqm] | Lillipark Office Estate, Rivonia [12000sqm] | The Pinstripe Office Development, Illovo [9000sqm] | Government Office Refurbishment, Eastern Cape [12000sqm] | Public Safety; Office development, Mmabatho [36000sqm] | Department of Education Eastern Cape [20000sqm] | Bank of China, Sandton [70000sqm] | 200 Rivonia Road, Sandton [20000sqm] Via Jante Farmhouse, Stellenbosch [1500sqm].

NAME OF FIRM	Crowie Holdings [Pty] Ltd [Johannesburg]
DESIGNATION	Director
PERIOD OF WORK	September 2013 - February 2015

COMPANY PROFILE SYNOPSIS:

Crowie Holdings. A diverse company encompassing Property Development, Development Management Consulting, Property Broking, Property Asset Management, Architecture, Quantity Surveying, Concessions, Construction, Electrical, Rail, Project Management and a Property Fund.

KEY ROLES & ACCOUNTABILITIES:

Employed by the Holdings Company directly, he consults internally to many of the divisions and is responsible for Group Marketing.

SELECTED WORKS: Master Plan Nasco Town, Lagos [2.8m sq m] Namboole Park, Kampala [800, 000 sqm] | Quattro Torres Mixed Use, Luanda | Innovation Hub Offices, Pretoria [18 000 sqm] | Kingsgate Mall, Lagos [26 000 sqm] | Ferndale Apartment, Johannesburg [180 units] | Kingsgate Office Park, Lagos [16 000 sqm] | Nasco Warehouse, Lagos [9000 sqm] | Noble Court Apartments, Lagos [180 units] | Randburg Square Re-development, Johannesburg [140 units]

NAME OF FIRM Continuum Architects [Pty] Ltd [Johannesburg]

DESIGNATION DIRECTOR Director | Originator/ Founder

PERIOD OF WORK November 2004 - March 2014

COMPANY PROFILE:

A special purpose business vehicle solely accountable for the new Head Office for FNB Homeloans and Wesbank in Fairland, Johannesburg (Gross Building Areas Quoted) [160000 sqm].

KEY ROLES & ACCOUNTABILITIES:

Lead Designer | Design Manager | Design Development Manager | Quality Assurance Manager | Office/Studio Manager | Resources Manager

SELECTED WORKS: Successfully Established and Lead the Special Purpose Vehicle Company as a project specific Joint venture between four practices and with a BEE shareholding status of 50% for the design and completion of a competition winning Head Office Project whose primary role encompassed all 3 Major Skill Sets listed under the Professional Profile header.

NAME OF FIRM Erasmus Fairbairn Architects [Johannesburg]

DESIGNATION Director

PERIOD OF WORK March 2002 to February 2004

COMPANY PROFILE:

Primarily concerned with High End Residential and Leisure developments, in particular Game Lodges.

KEY ROLES & ACCOUNTABILITIES:

Lead Designer | Design Manager | Design Development Manager | Quality Assurance Manager | Office/Studio Manager | Resources Manager | Business Development

- **ARCHITECTURAL COMPETITION WON, LEAD DESIGNER:** African Explosives Head Office, Modderfontein [9000 sqm].
- **SELECTED WORKS:** (Gross Building Areas Quoted) The First Direct Call Centre, Randburg [22000 sqm] | African Explosives Limited, Head Office, Modderfontein [9000 sqm] | Franklins Row Apartments, Illovo [6000 sqm] | Plaisir du Jardin, Rosebank [500 sqm].

NAME OF FIRM Moross Architects Inc [Johannesburg]

DESIGNATION Director

PERIOD OF WORK September 1991 - February 2002

COMPANY PROFILE:

Moross Architects was primarily concerned with and active in five disciplines involved in commercial property development including architecture, project management, urban design, space planning and interior design.

KEY ROLES & ACCOUNTABILITIES:

Lead Designer | Design Manager | Design Development Manager | Quality Assurance Manager | Office/Studio Manager | Resources Manager | Business Development.

Oversaw the design and management of approximately 100 000sqm of commercial space per annum.

- **COMPETITIONS WON, LEAD DESIGNER:** SITA Head Office, Sunninghill [9000 sqm] | Hackle Brook Office Park, Craighall [16000 sqm] | Melrose Arch Hotel, Johannesburg [9000sqm] | New Wanderers Cricket Museum, Johannesburg [2000 sqm] | Arundel Office Park, Harare [100000 sqm].
 - **SELECTED WORKS:** (Gross Building Areas Quoted) SITA Head Office, Sunninghill [9000sqm] | Dresdner Bank Head Office [2000 sqm] | Hackle Brook Office Park Ph 1, Craighall [3200 sqm] | Ericsson Head Office, Woodmead [16000 sqm] | RCI Head Office, Sunninghill [5000 sqm] | Pharmacia and Upjohn Pharmaceuticals Head Office [7000 sqm] | Roche Pharmaceuticals Vitamins Head Office, Isando [20000 sqm] | Arivia Office Park, Sunninghill [15000 sqm] | The Agency Head Office, Sunninghill [5000 sqm] | Arundel Office Park, Harare [40000 sqm] | Barloworld Office Park, Innesfree Park [10000 sqm] | First Mutual Life Head Office, Competition, Harare [15000 sqm] | Old Mutual Offices, Rosebank [6000 sqm] | EDS Head Office, Sunninghill [9000 sqm] | The Wanderers Unity Grandstand, Illovo [14000 spectators] | The Kent Park Taverners Grandstand, Illovo [3000 spectators].
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NAME OF FIRM MLH & PARTNERS ARCHITECTS INC [JOHANNESBURG]
DESIGNATION Project Architect
PERIOD OF WORK 1990 - 1991

KEY ROLES & ACCOUNTABILITIES:

- **RESPONSIBLE FOR DESIGN DEVELOPMENT**, producing technical documentation and ensuring quality control of a multi-use Government development in Cape Town.
- **SELECTED WORKS:** (Gross Building Areas Quoted): Maynard Plaza Offices for Local Government, Wynberg, Cape Town [16000 sqm] | Maynard Clinic, Wynberg, Cape Town [3000 sqm] | Wynberg Town Hall Refurbishment, Cape Town [2000 sqm].

NAME OF FIRM South African National Defence Force [Kimberley]
DESIGNATION Lieutenant | Project Architect
PERIOD OF WORK 1988 - 1989

KEY ROLES & ACCOUNTABILITIES:

- Completed military service in the Intelligence Unit. Subsequent to training, was seconded to identify, develop, design and construct various facilities under control of the unit including a hostel, a sports facility, housing and office accommodation.
 - During construction assisted in training 600 soldiers to construct various projects as required by the Regiment Commander. Likewise held Architectural Accountability for all resourcing, skills development and budget control.
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